

Department Requirements (Total Department Units: 27)

<i>2011-12 Course No.</i>	<i>Previous Course No.</i>	<i>Title</i> <small>applies to SBCC GE areas</small>	<i>Units</i>	<i>Institution & Course No.</i>	<i>Grade</i>	<i>Units (s/q)</i>	<i>Term</i>
• ACCT 230	(none).....	Financial Accounting	5.0	_____			
• BLAW 101	(BULAW 101/1).....	Business Law.....	4.0	_____			
• RE 101	(REEST 101/1).....	Real Estate Principles.....	3.0	_____			
• RE 102	(REEST 102/2).....	Real Estate Practices	3.0	_____			
• RE 203	(REEST 203/3).....	Real Estate Finance	3.0	_____			
• RE 204	(REEST 204/4).....	Legal Aspects of Real Estate	3.0	_____			
• RE 205	(REEST 205/5).....	Real Estate Appraisal (Residential)	3.0	_____			
• RE 207	(REEST 207/10).....	Property Management	3.0	_____			
Optional:							
• RE 290	(REEST 290/61AB/199AB) .	Work Experience in Real Estate	1-4	_____			

NOTE: Many of the Real Estate courses are alternated each semester: Fall semester: RE 204, 207; Spring semester: RE 102, 205.

Associate Degree Graduation Requirements: (1) Complete all department requirements with a “C” or better in each course. Candidates for an Associate Degree are also required to complete at least 20% of the department requirements through SBCC. Pass/No Pass grading is not permitted in those courses needed to fulfill department requirements; (2) Complete at least 18 units of General Education Requirements ([Areas A-D](#) of the SBCC General Education pattern); (3) Complete the SBCC Institutional Requirements ([Area E](#)); (4) Complete the Information Competency Requirement ([Area F](#)); (5) Complete a total of 60 degree-applicable units (SBCC courses numbered 100 and higher); (6) Maintain a cumulative GPA of 2.0 or better in all units attempted at SBCC; (7) Maintain a cumulative GPA of 2.0 or better in all college units attempted; and (8) Candidates for an Associate Degree are required to complete 15 units through SBCC.

Additional Program Information

For further information, contact the Counseling Center, 965-0581, Ext. 2285, or Bonnie Chávez, Department Chair, 965-0581, Ext. 2508. Check your degree progress with DARS U-Achieve at www.sbcc.edu/DARS.

SBCC AA/AS Degree Graduation Requirements (Must complete I, II, III and IV below)



Santa Barbara City College

Real Estate

2011-12

Associate in Science Degree in Real Estate

The Real Estate curriculum is designed to provide the student with the courses necessary to master the basic facets of the real estate industry. The curriculum appeals to all students interested in the real estate business, but it also is designed to prepare students for professional certification as real estate salespersons and brokers. It specifically provides the student with the core course needed to sit for the salesperson license exam i.e. Real Estate Principles. The curriculum also provides students desiring to sit for the broker license exam the five required courses (Real Estate Practice, Real Estate Appraisal, Real Estate Economics, Real Estate Finance and Legal Aspects of Real Estate) and the remaining three elective courses. These courses do not, however, meet salesperson/broker continuing education requirements.

Careers in Real Estate

Trained real estate professionals have opportunities as property managers, appraisers, rental agents, and salespersons. Banks, savings and loan associations, insurance agencies, developers, and brokers are also interested in these trained professionals.

SBCC: Your Open Door to Educational Excellence

I. General Education, Institutional & Information Competency (Institution & Course Number) Grade Units (s/q) Term

A-D. General Education Requirements**			
A. Natural Sciences with Lab			
B. Social and Behavioral Science			
C. Humanities			
D. Language and Rationality			
D-1. English Composition			
D-2. Communication and Analytical Thinking			
E. SBCC Institutional Requirements**			
E-1. Mathematics			
<i>Plus complete three out of the four areas listed below (E-2 through E-5)</i>			
E-2. American Institutions			
E-3. Physical Education/Health Education			
E-4. Oral Communication			
E-5. Multicultural/Gender Studies			
F. Information Competency Requirement**			

**For specific course, unit, grade and other graduation requirements see the General Education, Institutional and Information Competency Requirements handout available in the Counseling department or visit <http://www.sbccc.edu/apply/files/gereq.pdf>

II. Unit and Grade Point Average Requirements: Refer to Graduation Requirements on the other side of this document.

	<i>Total Semester Units Attempted</i>	<i>Total Semester Units Completed</i>	<i>Grade Points</i>	<i>GPA</i>
SBCC				
Transfer				
Total				

III. Residency Requirements: 1) 15 units completed through SBCC? Yes No
 2) 20% of Department Requirements completed through SBCC? Yes No

IV. Department Requirements: Refer to the other side of this document for a list of required courses. Were all department requirements completed with a "C" or higher in each course? Yes No

Waivers/Substitutions: _____

Counselor Comments: _____

Student's Name: _____ Student ID: K _____

Counselor's Name: _____ Code: _____ Date: _____